



Gas Processing Management Inc.'s first 15 years – From humble beginnings to a worldwide presence.

Back in 1999 **John Kingsbury** and **Ib Moller**, both well-known industry veterans, noticed that there was growing activity within the Canadian midstream sector – that area that concerned itself with the gathering and processing of natural gas. More and more gas was being handled in non-owner facilities and there were the beginnings of a dedicated midstream industry in Canada. Based on this observation John and Ib felt there would be a need for experienced consulting expertise to assist companies that would become active in this new sector. This led to the birth of Gas Processing Management Inc., or as it is now more commonly known, GPMi.

GPMi's beginnings were humble; just John, Ib (the founding Principals) and one associate working hand-in-hand with their early clients right in those clients' offices. But that was just the start. As GPMi's name began to become known around Calgary it soon attracted more clients as well as the highly skilled and experienced professionals that were required to meet those clients' expectations. It wasn't long before GPMi set up its own office that would allow it to work on a greater breadth of projects, including advising on midstream related acquisitions and divestments, providing expert witness evidence in regulatory and legal proceedings, and advising on joint venture issues for the infrastructure business. It also allowed it to provide consulting services to non-Calgary based clients who too were beginning to become aware of GPMi's growing reputation.

The company began with a management model that promoted participative decision making and collaboration amongst the Principals and Associates. To this day, GPMi does not have a traditional corporate structure with a president or vice-presidents. All Principals are equals at the table.

A milestone in GPMi's growth came in 2003 when it formed a strategic alliance with Talisman Energy's Midstream Operations group (known as TMO) that was starting to develop a significant sour gas gathering and processing presence in the west central region of Alberta. Within the alliance GPMi provided TMO with much of the resources to grow their business.

As its list of clients and the type of projects grew, GPMi was able to attract new high quality Principals and Associates who were drawn to the interesting and challenging projects and assignments, as well as to the ability to tailor their work load and schedule to meet their own personal needs and desires.

Between 2005 and 2009, **Dave Esau**, **Bart van Schaayk**, **Bill Armstrong**, and **Bob Child** joined the Principal group. More recently, GPMi has further expanded its expertise offerings to include NGL, LNG and petrochemicals with the addition of well know industry experts **Gerry Goobie**, **Terry Joubert** and **Dave Tulk** as Principals. In addition, **Tim Reimer** and **Steven Wolfe** have joined the Principal group. Tim will head up the firm's joint venture practice with the recent retirement of Ib Moller and Steven brings his considerable gas gathering and processing expertise further strengthening GPMi's skills in that area. In addition to these new areas, GPMi has also embarked into preparing its highly successful multi-client studies with Ziff Energy focused on Area Resource and Infrastructure Development within the Western Canadian Sedimentary Basin, as well as NGL and LNG studies that will be released this fall.

GPMi's experience – its Principals average 35 years of related “work boots to boardroom” industry experience, and its Associates average over 20 years – is unmatched in Canada and has made it the go to advisor for those in the midstream business.

To date GPMi has advised over 300 clients based on four continents – North America, Europe, Asia and Australia. Its client base is well diversified and includes small independent producers and large multi-nationals, midstreamers, financial advisors, legal and private equity firms and First Nations.

GPMi has been able to successfully grow over its first 15 years by first and foremost attracting quality Principals and Associates who are able to meet and exceed the needs of its clients. Here's to another fun and exciting 15 years!

To learn about GPMi please visit us at our website – www.gasprocessing.com.

Calgary-headquartered Gas Processing Management Inc. has nine principals, all with professional designations and more than 25 years of industry experience. They are (standing, from left): Steven Wolfe, John Kingsbury, Bart van Schaayk, Bob Child and Ib Moller. Seated (from left): Gerry Goobie, Terry Joubert, Dave Esau and Bill Armstrong.

